

To support the successful growth of our company, we are looking to hire, as soon as possible, a :

## **Sales Engineer, specialized in Heat Treatment**

### **YOUR MAIN RESPONSIBILITIES**

- Acquire new clients and develop and manage relationships with existing clients in the Central Europe region.
- Plan and implement structured sales and marketing strategies.
- Monitor the market and analyze client needs continuously.
- Prepare quotes in collaboration with colleagues from specialized departments.
- Keep client and project data updated in the CRM system.
- Travel for business purposes (more than 50% of working time).
- Organize and participate in trade fairs.

### **YOUR PROFILE**

- Completed technical and/or commercial education (e.g., HES or university), preferably in heat treatment or equipment manufacturing.
- Fluency in both written and spoken English and French. Knowledge of additional foreign languages is an asset.
- Strong presentation skills, negotiation ability, and a knack for closing deals.
- Assertive, results-oriented personality.
- Proficiency in MS Office tools.
- Flexible working hours and willingness to travel.

### **WHAT WE OFFER**

- Comprehensive training at our factory in Switzerland.
- Marketing and sales campaigns to support your efforts.
- Regular coaching to enhance your sales skills.
- A robust product portfolio.
- Modern social benefits.
- Flexible working hours.

We are looking for someone capable of managing client projects autonomously, proactively, and with a strong goal-oriented mindset, from initiation to completion. We offer a diverse and engaging position within one of the leading companies in the SME sector.

Interested candidates are invited to submit their complete application file by email to: [e.arifi@codere.ch](mailto:e.arifi@codere.ch).

For further information, please contact us at : +41 32 465 10 41

**Codere SA - Route de Miécourt 12 - 2942 Alle - Switzerland - [www.codere.ch](http://www.codere.ch)**